

01 / COMPANY OVERVIEW

Industrial Equipment Supply & Project Coordination

UWANTUS Co., Ltd. is a South Korean industrial equipment business supporting commercial discussions and project coordination between customers and overseas manufacturers. CEO Minkyu Jeon directly leads customer communication and manufacturer coordination.

A Single point of coordination for customers and manufacturers

Company	UWANTUS Co., Ltd.
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Business focus

- 01

Industrial machinery
Connecting customer requirements with manufacturer proposals, with a focus on pipe-processing and flanging equipment.
- 02

Process improvement and automation
Discussing product improvements and potential automation interfaces with customers and manufacturers.
- 03

Project-based equipment supply
Proposed project support covering equipment procurement, technical queries, manufacturer documentation and coordination of local delivery.

From Customer Requirements to Supply Coordination

Subject to an agreed supply structure and contract terms, UWANTUS proposes to coordinate the following activities as the working interface between the customer and the manufacturer.

01

Commercial and project coordination

Discuss customer requirements, quotation terms, orders and changes with the manufacturer, and maintain an overview of progress.

Scope of discussions · Conditions to confirm · Schedule

02

Manufacturer liaison and technical queries

Organize customer questions, communicate them to the manufacturer, and share responses, their applicability and outstanding matters with the customer.

Query register · Manufacturer responses · Open items

03

Procurement, import and delivery coordination

Coordinate orders and shipment through the agreed supply route, working with customs brokers and logistics providers on clearance and local delivery.

Order references · Shipping documents · Delivery schedule

04

Manufacturer documentation and support coordination

Collect required manufacturer documents and product identification information, and coordinate requests concerning warranty, spare parts and after-sales support.

Document list · Product identification · Support requests

Proposed workflow

01	02	03	04
Requirements	Review	Order & logistics	Documents & support
Define customer scope and conditions	Clarify technical and commercial matters	Coordinate orders, shipment and delivery	Arrange document handover and support requests

The actual scope and deliverables will be agreed with the customer and manufacturer. Product design, certification, inspection execution and acceptance responsibilities will be defined separately.

03 / COLLABORATION

Contribution & Responsibilities

When appointed by the customer, UWANTUS serves as project partner and intended contractual supplier, coordinating procurement and supply in line with the customer’s requirements. Supply remains subject to a manufacturer-approved arrangement and agreement on technical and commercial terms.

Our proposed contribution

- 01

Clear communication of requirements
Consolidate customer queries through one point of contact, distinguish manufacturer responses from open matters, and coordinate follow-up.
- 02

Coordination of local supply activities
Connect procurement, shipment, customs clearance and local delivery, sharing documents and schedule information.
- 03

Connection to manufacturer support
Coordinate manufacturer documents, genuine spare parts and after-sales requests while preserving traceability and the applicable factory warranty.

Proposed allocation of responsibilities

UWANTUS	Manage the customer supply contract and fulfill the agreed supply obligations, including procurement, documentation and delivery, while coordinating commercial matters, technical queries and manufacturer support requests.
Manufacturer	Select, design and manufacture the equipment against agreed requirements; perform agreed product-level testing; and provide applicable technical and certification documentation, interface information, technical support and factory-warranty support within the agreed scope.
Customer	Define project requirements and installation and interface conditions, coordinate customer-side technical review, and agree the criteria and procedures for acceptance of the supplied equipment and documentation.

Detailed responsibilities for package integration, package-level testing and related engineering work will be agreed among the customer, manufacturer and UWANTUS before the relevant work proceeds.

Documentation and product traceability

The proposed approach links order references, model and serial numbers, manufacturer-issued documents and delivery records against the customer’s required document list. Missing, inconsistent or changed information would be referred to the responsible party.

Where CFSI (counterfeit, fraudulent and suspect items) verification is required, UWANTUS would coordinate product and document authenticity requests. Forms, scope and timing are to be agreed with the customer and manufacturer.

Project Information and next steps

Project-specific requirements, equipment scope, quantities and target schedule will be provided separately by the customer, and will be jointly reviewed by the customer, the manufacturer and UWANTUS alongside the supply arrangement, responsibilities, documentation requirements and commercial terms.